

Résumé

MICHAEL F. GUERIN AIA, PE, CEM, CFM, LEED®GA

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OVERVIEW

Michael Guerin has extensive experience in many aspects of the planning, design, construction, operations and analysis of buildings. He is a licensed architect, professional engineer, certified facility manager, certified energy manager, and a LEED Green Associate.

Mike has worked in small architecture and design / build firms, in the public sector for the State of NJ, and in corporate facilities at Nabisco. He founded Guerin Associates in 1996, and since then has consulted for numerous Fortune 500 companies in a broad range of areas.

SUMMARY

A competent professional well-grounded in architecture, construction, facilities, real estate, energy, sustainability and business consulting.

A capable leader with strong analytical abilities, who keeps the "big picture" in focus. Well-balanced technical and personal skills, with an emphasis on quality, integrity and good judgment.

A proven track record on a broad range of projects with varied clients and goals. Mike has also spoken frequently at national conferences.

PROFESSIONAL EXPERIENCE

GUERIN ASSOCIATES, INC.

Millington, NJ

1996 – Present

President

Consults with Fortune 500 firms in the high-tech, life sciences, consumer products and chemicals industries. Analyzes detailed costs and operations vs. peer organizations, helping clients identify and implement major cost savings and service improvements.

ACHIEVEMENTS

Analyzed space utilization at the headquarters of a leading chemicals company, identifying gaps of 40% in critical space standards. Corporate treasury estimated potential twelve-year after-tax positive cash flow of **\$106M (Million)**.

Identified differentials of 35% in costs of land, construction, taxes, utilities and operating costs in a location study for a major prospective new facility (300-500K SF). Potential ten-year cost advantages of recommended site exceed **\$43M**.

Implemented global benchmarking program for a major consumer products company, with first year savings of over \$5M, and long-term savings for 40+ plants of over **\$20M**.

Analyzed operating costs and performance results for numerous corporate facilities, often identifying millions in potential annual savings, **typically ten to twenty times fees**.

GUERIN ASSOCIATES, INC.
PARTIAL CLIENT LIST

3Com	Dell Computer	Monsanto
3M	Dow Corning	Nabisco
Advance PCS	DuPont	Nike
Altera	Eastman Chemical	Nvidia
Applied Materials	Gillette	Palm
BASF	Harley-Davidson	PeopleSoft
BlueCross BlueShield of Minnesota	Hennepin County	Pharmacia
Bristol-Myers Squibb	Hewlett-Packard	Pfizer
Brocade	IBM	Rubbermaid
Chevron	Intuit	Silicon Graphics
Chubb	Johnson & Johnson	Telcordia
Colliers	Juniper	Thrivent Financial
Commonwealth of Massachusetts	Lam Research	United Properties
	Livermore Lab	VeriSign

LICENSES AND
CERTIFICATIONS

LEED® Green Associate
Certified Facility Manager
Certified Energy Manager
Professional Engineer
Registered Architect

PROFESSIONAL
AFFILIATIONS

American Institute of Architects
New Jersey Society of Architects
International Facility Management Association
IFMA, New Jersey Chapter
Association of Energy Engineers

COMMUNITY
ACTIVITIES

Honorary Chairman, NJ Business Advisory Council
Recipient of BAC National Leadership Award
Eucharistic Minister, St. James RC Church, Basking Ridge, NJ

EDUCATION

Princeton University	Master of Architecture
University of Pennsylvania	Bachelor of Arts, Cum Laude

SPEAKING
EXPERIENCE

KPIs in Facilities Management – *Measure, Improve and Prove*
New Jersey IFMA Presentation in Parsippany, NJ

Excellence in Project Management – *Hallmarks of Best Performers*
IFMA World Workplace Conference in New Orleans, LA

Operational Benchmarking – *A Streamlined Approach*
Society of American Military Engineers, Philadelphia, PA

Benchmark the Leanness of Capital Project Management
Tradeline Conference in St. Petersburg, FL

Benchmarking – *How to Demonstrate Value*
Mid-Atlantic Plant Engineering Conference, Somerset, NJ

Using Metrics to Demonstrate the Value of Facilities Services
Northern NJ Plant Engineering Show in Edison, NJ

Evidence Based Facilities Management –
New Directions in Benchmarking
IFMA World Workplace Conference in Philadelphia, PA

How to Demonstrate Value with Key Costs and Metrics
NJ IFMA Prof Development Conference, Bridgewater, NJ

***Translating Corporate Objectives Into an Accountable
Design Program for Architects and Engineers***
IFMA World Workplace Conference in Salt Lake City, UT

***A Quantitative Tool For Translating Management Objectives
Into Enforceable Project Criteria***
Tradeline Conference in Scottsdale, AZ

Benchmarking Facilities For Performance
MN IFMA Program Panel Discussion, St. Paul, MN

Using Key Metrics to Demonstrate Value
IFMA World Workplace Conference in Toronto, Ontario

Benchmarking and Process Improvement
Tradeline Conference in San Diego, CA

Successful Cross-Industry Benchmarking
IFMA World Workplace Conference in New Orleans, LA

Space Planning and Performance Measurement
Executive Forum in Basking Ridge, NJ

What Is World Class Space Management?
IDRC World Congress in Baltimore, MD

PREVIOUS WORK
EXPERIENCE

NABISCO FOODS GROUP, INC.

East Hanover, NJ

Manager of Projects - Responsible for capital improvements at Nabisco's **1,000,000 SF corporate NJ offices**. Supervised design and construction, space planning and major group relocations, interior design, furniture, warehousing and CAD/CAFM systems.

Directed programming for a new, 250,000 SF office building. Developers' proposals enabled renegotiation of leases, for estimated savings to Nabisco of **over \$1.5 Million per year**.

Implemented three major corporate reorganizations on schedule and under budget, including relocation of over **1,000 personnel** and over **\$2 Million in construction**.

NJ DIVISION OF BUILDING & CONSTRUCTION

Trenton, NJ

Assistant Group Projects Architect – Managed scopes of work and A/E design of over **\$20M on 100+** State College maintenance projects.

ROBERT P. COLETTA, ARCHITECT & PLANNER

East Hanover, NJ

Project Architect - Produced complete set of design and construction documents converting factory to a **12-story, 75-unit condominium**.

FULMER, BOWERS AND WOLFE, ARCHITECTS

Princeton, NJ

Project Architect - Managed construction documents of **300,000+ SF**, on projects for Hercules, Inc. and Princeton University.

HARRISON FRAKER, ARCHITECTS

Princeton, NJ

Designer/Draftsman for Mercer County Library Headquarters Building, site planning of six branch libraries, a locker room addition to Princeton University's Baker Hockey Rink and numerous private residences, including **energy-conserving, passive solar designs**.

NJ OFFICE OF PUBLIC ADVOCATE

Trenton, NJ

Consultant - Served on State Architect's committee which developed NJ's Barrier Free Design Regulations.

Author: *Barrier Free Design Standards for Parks & Recreation Facilities*, promoting accessible NJ Green Acres projects.