

# RÉSUMÉ

**MICHAEL F. GUERIN** AIA, PE, CEM, CFM, LEED®GA, GGP

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## OVERVIEW

**Michael Guerin** has extensive experience in numerous aspects of the planning, design, construction, operations and analysis of buildings. He is a licensed architect, professional engineer, certified facility manager, certified energy manager, LEED Green Associate and Green Globes Professional.

Mike has worked in small architecture and design / build firms, in the public sector for the State of NJ, and in corporate facilities at Nabisco. He founded Guerin Associates in 1996, and since then has consulted for numerous Fortune 500 companies in a broad range of areas.

## SUMMARY

**A competent professional** well-grounded in architecture, construction, facilities, real estate, energy, sustainability and business consulting.

**A capable leader** with strong analytical abilities, who keeps the "big picture" in focus. Well-balanced technical and personal skills, with an emphasis on quality, integrity and good judgment.

**A proven track record** on a broad range of projects with varied clients and goals. Mike has also spoken frequently at national conferences.

## PROFESSIONAL EXPERIENCE

**GUERIN ASSOCIATES, INC.**

**Millington, NJ**

[www.guerinassociates.com](http://www.guerinassociates.com)

1996 – Present

### **President**

Consults with Fortune 500 firms in the high-tech, life sciences, consumer products and chemicals industries. Analyzes detailed facility costs and operational comparisons with similar organizations, helping clients identify and implement major cost savings and service improvements.

## ACHIEVEMENTS

Analyzed space utilization at the headquarters of a leading chemicals company, identifying gaps of 40% in critical space standards. Corporate treasury estimated potential twelve-year after-tax positive cash flow of **\$106M (Million)**.

Identified differentials of 35% in costs of land, construction, taxes, utilities and operating costs in a location study for a major prospective new facility (300-500K SF). Potential ten-year cost advantages of recommended site exceed **\$43M**.

Implemented global benchmarking program for a major consumer products company, with operational workshops in NJ and Brazil. Implementation of best practices led to first-year savings of **over \$5M**, and multi-year savings for 40+ manufacturing plants of over **\$20M**.

Analyzed operating costs and performance results for numerous corporate facilities, often identifying millions in potential annual savings, **typically ten to twenty times fees**.

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GUERIN ASSOCIATES, INC.  
CLIENT LIST

3Com	DuPont	NetApp
3M	Eastman Chemical	Nike
Advance PCS	Fellowes Brands	Nimble Storage
AEC	Genentech	Nvidia
Altera	Gillette	Palm
Applied Materials	Google	Palo Alto Networks
ARM	Harley-Davidson	PeopleSoft
Autodesk	Hennepin County	Pfizer
Avago	Hewlett-Packard	Pharmacia
BASF	IBM	Roche
BlueCross BlueShield of MN	Intel	Rubbermaid
Bristol-Myers Squibb	Intuit	Salesforce
Brocade	Johnson & Johnson	Silicon Graphics
Chevron	Juniper Networks	Telcordia
Chubb	Lam Research	Thrivent Financial
Colliers	LinkedIn	Toyota
Commonwealth of MA	Livermore Lab	United Properties
Dell Computer	LSI	Vanguard
Dolby Labs	Merck	VeriSign
Dow Chemical	Monsanto	Woodward Aviation
Dow Corning	Nabisco	

LICENSES AND  
CERTIFICATIONS

Green Globes Professional  
LEED® Green Associate  
Certified Facility Manager  
Certified Energy Manager  
Professional Engineer  
Registered Architect

PROFESSIONAL  
AFFILIATIONS

American Institute of Architects  
New Jersey Society of Architects  
International Facility Management Association  
    NJ and Silicon Valley Chapters  
CoreNet Global, NJ and NoCA Chapters  
Association of Energy Engineers

COMMUNITY  
ACTIVITIES

Honorary Chairman, NJ Business Advisory Council  
Recipient of BAC National Leadership Award  
Eucharistic Minister, St. James RC Church, Basking Ridge, NJ

EDUCATION

Princeton University	Master of Architecture
University of Pennsylvania	Bachelor of Arts, Cum Laude

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SELECTED SPEAKING  
EXPERIENCE

***Prism Analysis - An advanced analytical method to improve workplace design, utilization and performance***

"Space Strategies 2019" Tradeline Conference, San Diego, CA

***KPIs in Facilities Management – Measure, Improve and Prove***

New Jersey IFMA Presentation in Parsippany, NJ

***Excellence in Project Management – Hallmarks of Best Performers***

IFMA World Workplace Conference in New Orleans, LA

***Operational Benchmarking – A Streamlined Approach***

Society of American Military Engineers, Philadelphia, PA

***Benchmark the Leanness of Capital Project Management***

Tradeline Conference in St. Petersburg, FL

***Benchmarking – How to Demonstrate Value***

Mid-Atlantic Plant Engineering Conference, Somerset, NJ

***Using Metrics to Demonstrate the Value of Facilities Services***

Northern NJ Plant Engineering Show in Edison, NJ

***Evidence Based Facilities Management –***

*New Directions in Benchmarking*

IFMA World Workplace Conference in Philadelphia, PA

***How to Demonstrate Value with Key Costs and Metrics***

NJ IFMA Prof Development Conference, Bridgewater, NJ

***Translating Corporate Objectives Into an Accountable***

***Design Program for Architects and Engineers***

IFMA World Workplace Conference in Salt Lake City, UT

***A Quantitative Tool For Translating Management Objectives***

***Into Enforceable Project Criteria***

Tradeline Conference in Scottsdale, AZ

***Benchmarking Facilities For Performance***

MN IFMA Program Panel Discussion, St. Paul, MN

***Using Key Metrics to Demonstrate Value***

IFMA World Workplace Conference in Toronto, Ontario

***Benchmarking and Process Improvement***

Tradeline Conference in San Diego, CA

***Successful Cross-Industry Benchmarking***

IFMA World Workplace Conference in New Orleans, LA

***Space Planning and Performance Measurement***

Executive Forum in Basking Ridge, NJ

***What Is World Class Space Management?***

IDRC World Congress in Baltimore, MD

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PREVIOUS WORK  
EXPERIENCE

**NABISCO FOODS GROUP, INC.**

**East Hanover, NJ**

**Manager of Projects** - Responsible for capital improvements at Nabisco's **1,000,000 SF NJ corporate HQ offices**. Supervised design and construction, space planning and major group relocations, interior design, furniture, warehousing and CAD/CAFM systems.

Directed programming for a new, 250,000 SF office building. Developers' proposals enabled renegotiation of leases, for estimated savings to Nabisco of **over \$1.5 Million per year**.

Implemented three major corporate reorganizations on schedule and under budget, including relocation of more than **1,000 personnel** and over **\$2 Million in construction**.

**NJ DIVISION OF BUILDING & CONSTRUCTION**

**Trenton, NJ**

**Assistant Group Projects Architect** – Managed scopes of work and A/E design of over **\$20M on 100+** State College maintenance projects.

**ROBERT P. COLETTA, ARCHITECT & PLANNER**

**East Hanover, NJ**

**Project Architect** - Produced complete set of design and construction documents converting factory to a **12-story, 75-unit condominium**.

**FULMER, BOWERS AND WOLFE, ARCHITECTS**

**Princeton, NJ**

**Project Architect** - Managed construction documents of **300,000+ SF**, on projects for Hercules, Inc. and Princeton University.

**HARRISON FRAKER, ARCHITECTS**

**Princeton, NJ**

**Designer/Draftsman** for Mercer County Library Headquarters Building, site planning of six branch libraries, a locker room addition to Princeton University's Baker Hockey Rink and numerous private residences, including **energy-conserving, sustainable passive solar designs**.

**NJ OFFICE OF PUBLIC ADVOCATE**

**Trenton, NJ**

**Consultant** - Served on State Architect's committee which developed NJ's Barrier Free Design Regulations.

**Author:** *Barrier Free Design Standards for Parks & Recreation Facilities*, promoting accessible NJ Green Acres projects.